



| A KMS Company

DIGITAL TEAM SERVICE

Build and Scale the Agile Team and
Digital Hub with Confidence



KMS STORY



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A premier global technology consulting firm that provides innovative software services and digital solutions to empower its clients to achieve more



2022

Launched KMS Healthcare to specialize in healthcare services and products and Kaypay - a product of BNPL

2021

Launched BankTech Center to accompany the regional banks' Digital Transformation journey

2019

Established KMS Solutions to help APAC clients with World-class Digital Solutions

2016

Launched Kobiton - an all-in-one mobile test automation platform

2015

Launched Katalon - an award-winning test automation tool

2011

Launched QASymphony - a leading agile test management platform

2009

Established KMS Technology in Atlanta, U.S & Vietnam



Global Operations

5 Offices across the
US, Australia & Vietnam



Solid Footprint in Vietnam

1,600+ Member



Software Engineering Excellence

130+ Global Clients &
\$13.8B in cumulative value generated



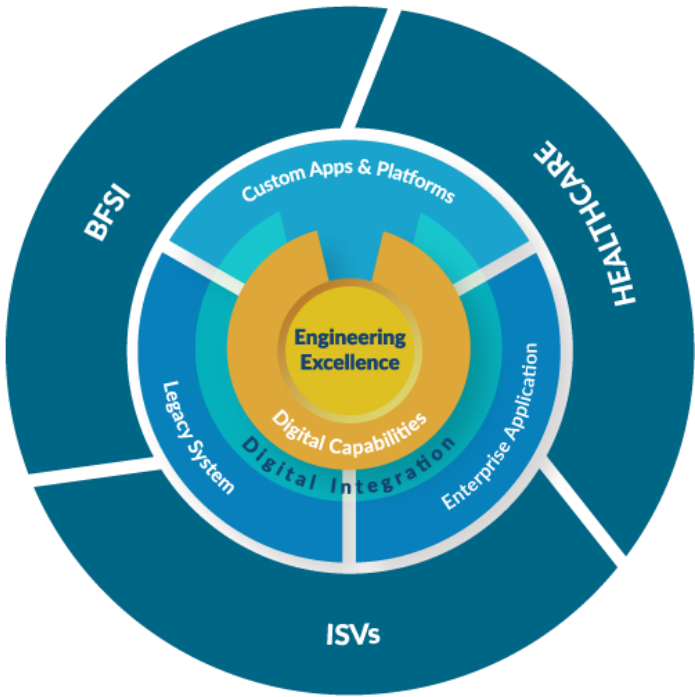
Strong Quality Focus

3 Software Quality Products &
Platforms built and launched



KMS SOLUTIONS OVERVIEW

Designated to bring the world’s innovative technologies to Asia Pacific. It helps organizations achieve their business goals through world-class digital capabilities and fit-for-purpose solutions




WORLD-CLASS
SOLUTIONS


DIGITAL
FOCUS


ACCELERATED
TIME TO VALUE



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PARTNER NETWORK





DIGITAL APPS & PLATFORMS

- Digital Product Consulting
- Custom Development
- Digital Integration



DIGITAL TESTING

- Test Automation & DTLC Enablement
- Performance Test
- Security Test



DIGITAL TEAM

- Agile Engineering Team
- Scalable Digital Hub



ENTERPRISE APPLICATIONS

- Implementation
- Migration & Integration
- Product Support



DATA & ANALYTICS

- Data Warehouse
- Analytics Integration
- Data-as-a-service
- Martech Suite

DOMAIN SOLUTIONS



Modern Banking
Platform



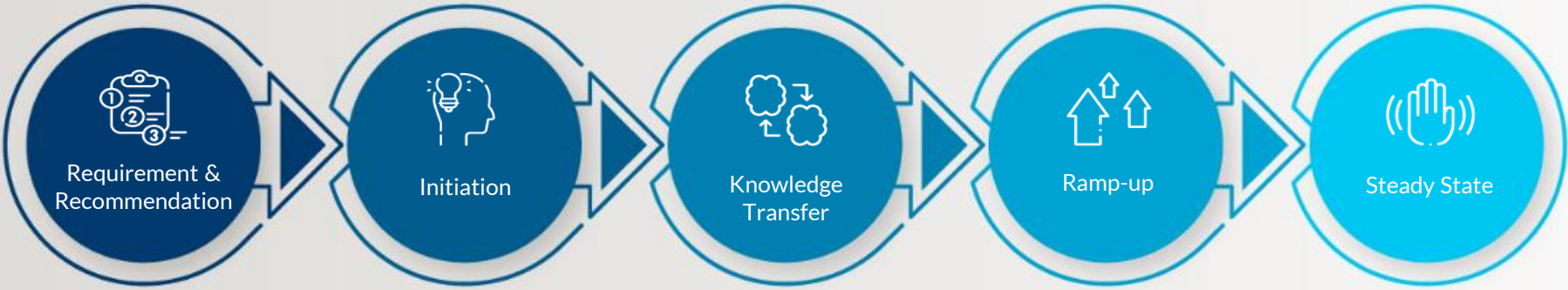
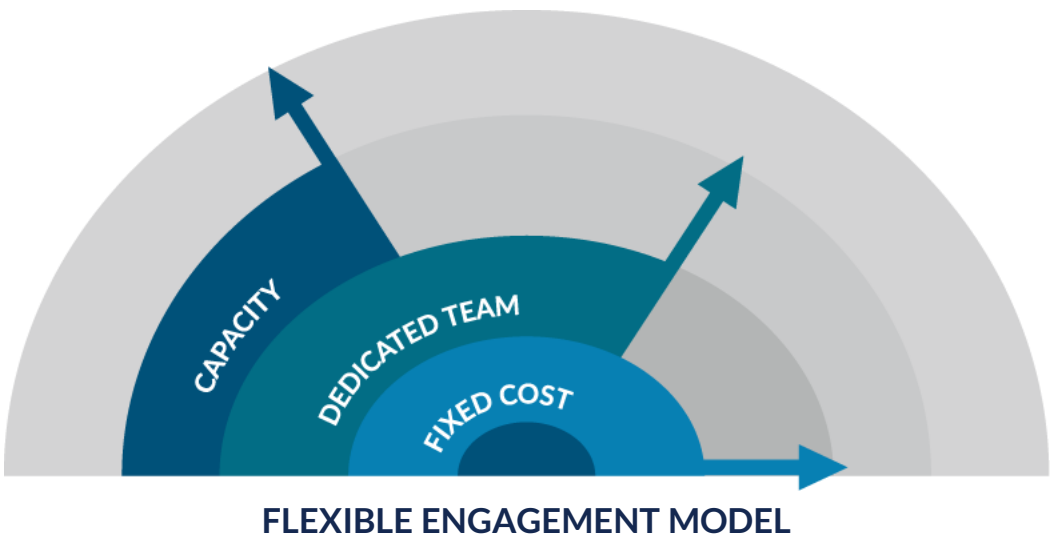
Digital Lending



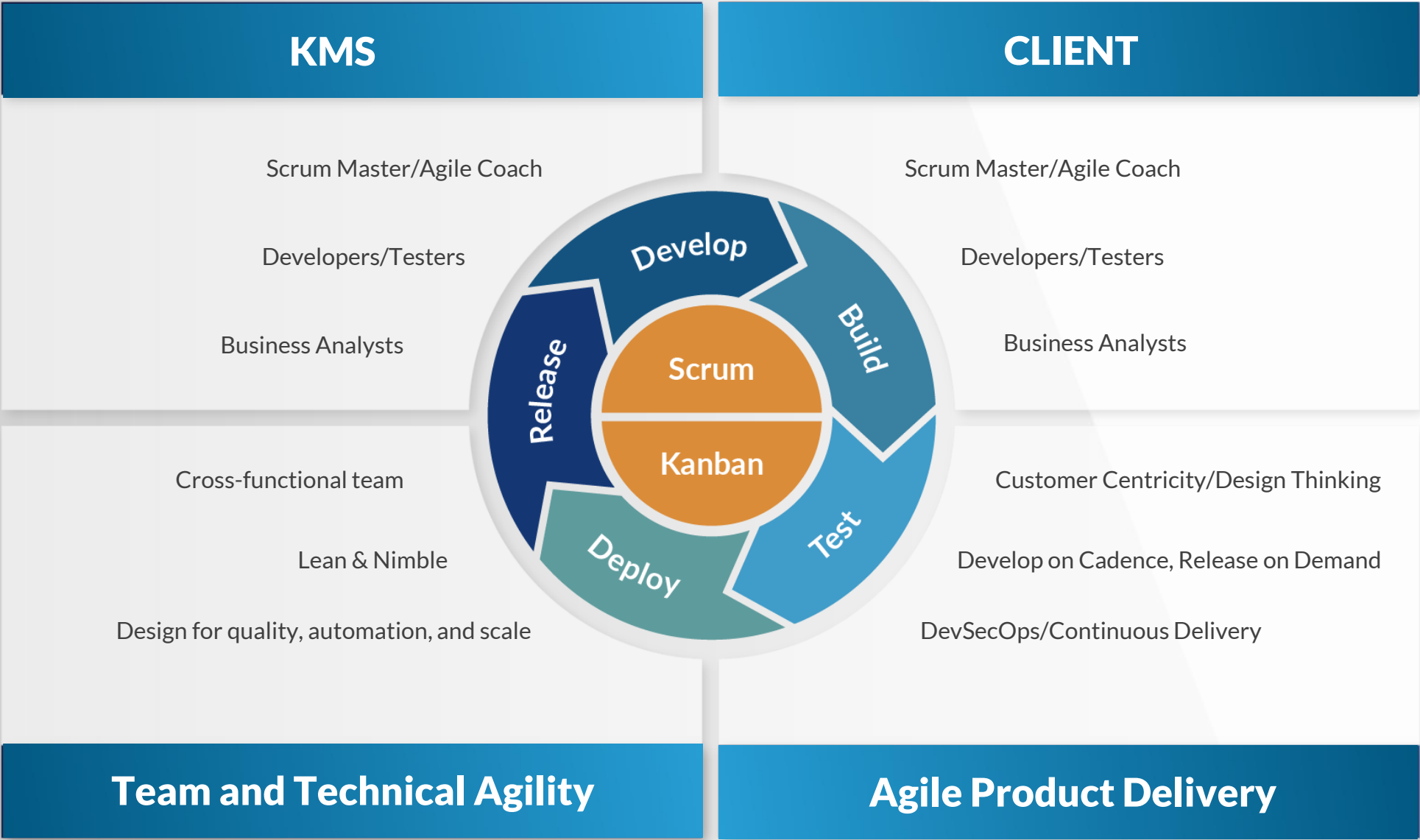
KMS Automation Testing
Framework

DIGITAL TEAM OFFERINGS

Build and Scale Your Agile Engineering Team with Confidence



PROVEN QUALITY ASSURANCE FRAMEWORK





TECH STACKS

FRONT END

HTML5 / CSS / JS / React / Angular /
Vue / Ember / Backbone

MOBILE

React Native, SWIFT, Kotlin, Flutter, iOS
(Objective-C) & Android (Java)

BACK END

.NET / Java / NodeJS / RoR / Python / PHP / Go / ExpressJS / ActiveMQ /
RabbitMQ / Solr / Elasticsearch / SharePoint / Sitecore

DATABASE

SQL Server / Oracle / MySQL / PostgreSQL / Hadoop / Kafka /
MongoDB / Cassandra / Redis

CLOUD SERVICES



TOOLS

PROJECT MANAGEMENT

JIRA, Trello, VersionOne, Rally, TFS, Balsamiq, XMind, MockFlow

DEVELOPMENT

Visual Studio (Code), Eclipse, Android Studio, IntelliJ, Atom, GitHub,
Bitbucket, GitLab, TFS, Sonar

TESTING

qTest, TFS, Zephyr, Katalon, Selenium, Appium, Cypress.io, Robot,
SoapUI, Postman, JMeter, Locust, SmartBear

DEVOPS

Jenkins, TeamCity Bamboo, Docker, Kubernetes, Ansible, Octopus, Maven,
TFS, Puppet, Chef

COLLABORATION & COMMUNICATION

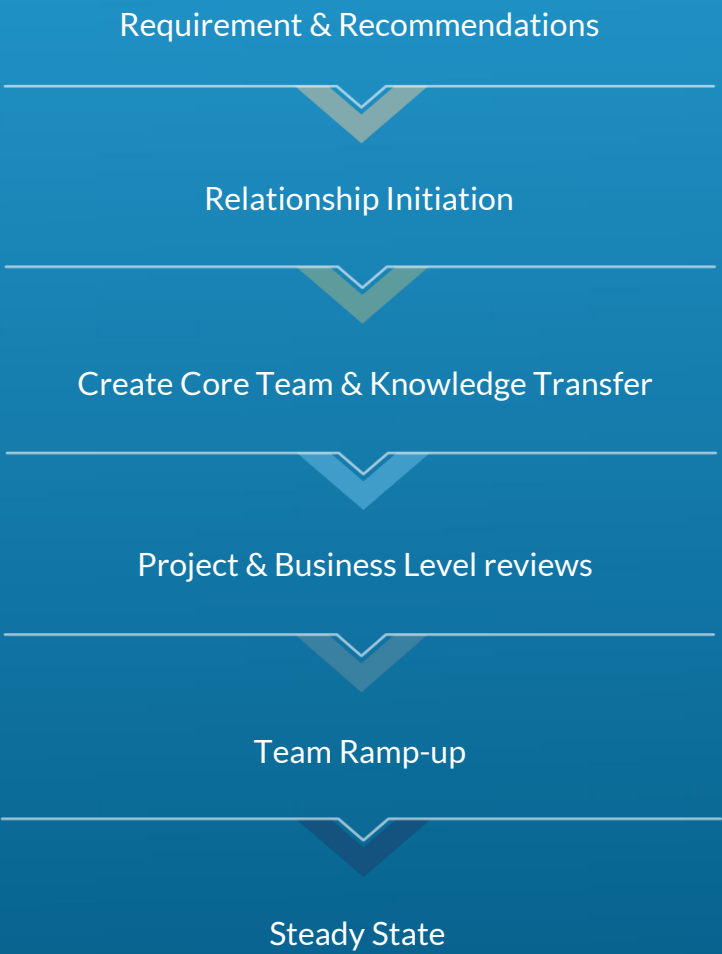


KMS APPROACH

KMS approaches and processes are aligned in a way to form long term trusted relationships with our customers in building world class software and solutions.



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KMS QUALITY ASSURANCE

PROJECT LEVEL

Continuous inspection of code quality using SonarQube for

- Code Duplication & Complexity
- Security rules & Potential Issues
- Coding Standards

Internal review

- Architecture & Design
- Code Reviews

CORPORATE LEVEL

- All engineers and testers trained on common security vulnerabilities
- Measure and monitor code quality trends at corporate, account and project level through KMS Analytics (KA) tool
- Corporate level audit on code quality of projects to assure set standards are met and best practices are applied



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4. CHECK

Quarterly internal audit done by CoE for continuous improvement of KMS output

3. MONITOR

KA an internal real time monitoring system to check the code quality, defect counts and team velocity

2. TRAIN

Train and give access to new knowledge for quality output

1. DEFINE

Research and define best practices, industry standards and other improvement areas

DIGITAL TEAM SECURITY



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PEOPLE

- Background Check & NDA at Individual level
- Dedicated Security Personnel
- Awareness Training Program

STANDARD & PROCESS

- ISO27001: 2013 Certified with annual surveillance audit
- SOC 2 Compliance by A-LIGN
- Annual Risk and Incident Management
- Business Continuity Plan
- Internal Audit Program

TECHNOLOGY & TOOLS

- High-Available and Stable Connectivity
- Centralized IT Operation Management
- Physical Security
- Hybrid Working Model Supported

ON-DEMAND PROJECT SECURITY

CUSTOMIZATION

Unique and specific security measures can be taken to support a specific client requirement

AUDIT

Regularly security spot-check and audit

RELOCATION

Security items check when relocating to new building or location

VLANS

Secured VLANs for individual Clients/Projects

SECURE CHANNELS

Secure channel for file transfer

SINGLE SERVERS

Dedicated server for project source code, documents control with limited access by ACL

SECURE AREA

Separate physical working area (if required)

DIGITAL TEAM TALENTS



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KMS is recognized as leading Tech firm in Vietnam, we attract, develop and engage **top talents** to serve the global market.

ATTRACT

- Global Footprint
- World-class Standards
- Collaboration with Top Universities



DEVELOP

- English as official language
- Intensive role-based training
- New technology competencies



ENGAGE

- Open culture
- Reward & Recognition
- Employee Well-being



ENGAGEMENT MODELS



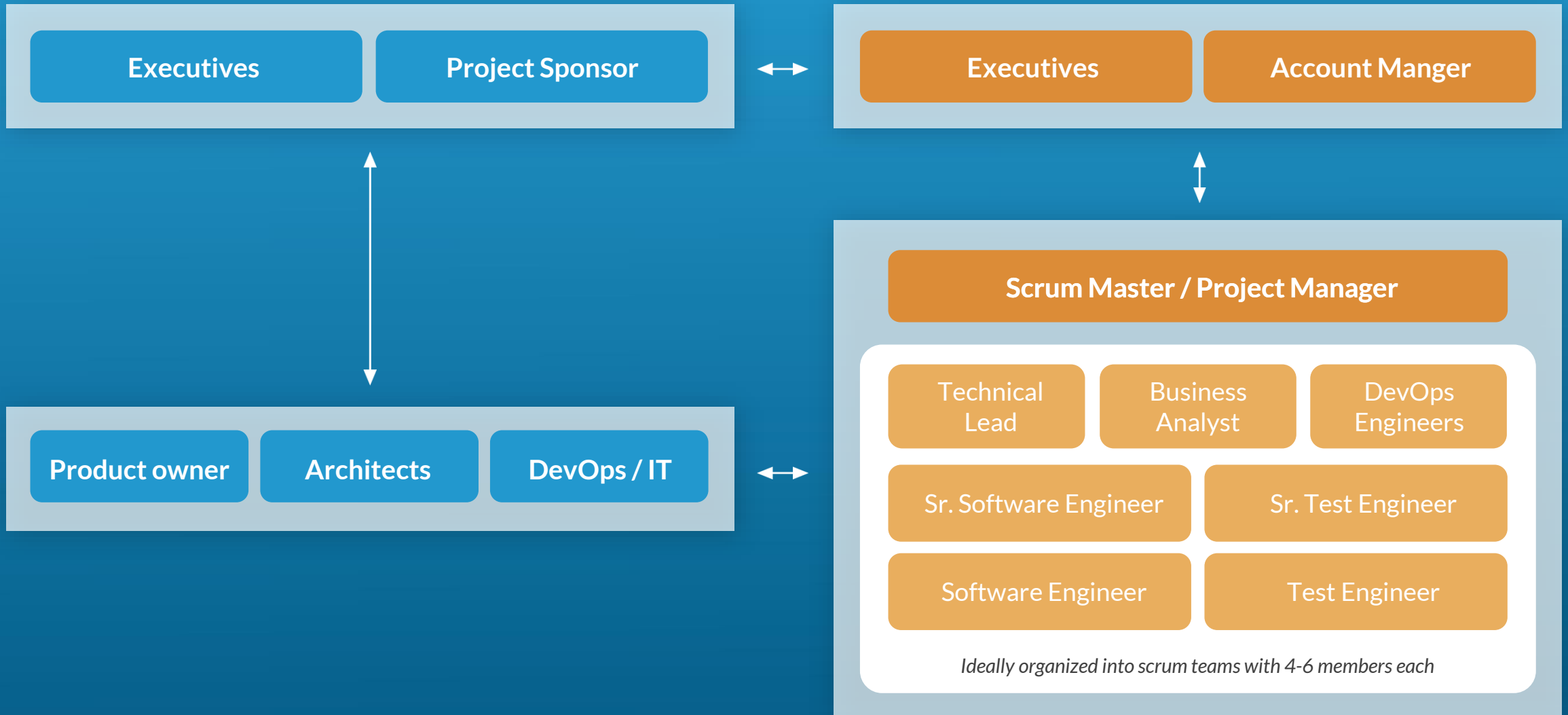
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Model	DEDICATED TEAM MODEL	CAPACITY MODEL	FIXED PRICE PROJECT
Construct	<ul style="list-style-type: none"> KMS provides scrum engineering teams of 4-6 each to work as integrated part with Client's team Team members are trained and enabled especially with Lean & Agile working process and culture Client provides overall oversight for delivery, timelines and release plan 	<ul style="list-style-type: none"> Client has well defined and well managed capacity requirement Client agrees to certain minimum guarantee for the flex capacity for certain continuous period KMS provides management oversight and is responsible for the project delivery 	<ul style="list-style-type: none"> Client has well defined, fixed scope and stable requirements KMS and Client agree to a defined measurable deliverables, milestones, service levels and success criteria <p>Any change to the scope or assumptions will go through the change control process</p>
Pricing	<p>Client and KMS agrees on staffing plan for which client will be invoiced. The monthly rate is based:</p> <ul style="list-style-type: none"> Type of Skills and Roles YPE (Relevant year of experience) Work Location 	<p>KMS team will provide a fixed capacity (man-hours available) to the client and charge the client based on the actual consumption or the minimum commit in case the consumption is below the minimum commit</p>	<p>KMS charges client for a fixed fee based on milestone for a defined scope of work:</p> <ul style="list-style-type: none"> Fixed fee tied to deliverables/milestones or Fixed fee tied to capacity consumed or work completion
Value Prop	<ul style="list-style-type: none"> Competency-based & Highly Integrated Model Address Skill Shortage 	<ul style="list-style-type: none"> Consumption-based Model Suitable for Professional Services 	<ul style="list-style-type: none"> Output-based Model Better Risk Management

TYPICAL ENGAGEMENT TEAM STRUCTURE



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THESE BRANDS TRUST KMS



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